

# Hobin, Shingler & Simon, LLP

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Of Counsel  
Bryce C. Anderson

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Dear Sir or Madam:

It is my great pleasure to recommend Sally Onstead to you. She is a delightfully warm person who is highly skilled in all aspects of web site design and maintenance. As discussed below, she was exceedingly helpful to me over this past year.

I am an attorney, and a member of the Alameda/Contra Costa Trial Lawyers Association. In 2006, I was assigned the task of creating a web site for our organization. Unfortunately, my computer skills are limited, and my web site development skills are non-existent. Lucky for me, and for the ACCTLA, I met up with Ms. Onstead

Too often we meet people with strong technical skills who are lacking in social skills. This is not the case with Ms. Onstead. From the moment I met her I knew that I could work with her. She was kind, friendly and patient, and never condescending. She carefully listened to my thoughts and ideas, and then offered helpful suggestions that would make our web site appealing and useful.

From a technical standpoint, we wanted a multi-page website that would provide a history of our organization, a list of our members, a calendar of upcoming events, an electronic volume of our magazine, and links to other helpful web sites. Ms. Onstead incorporated all of these features, and more, into our web page.

Moreover, she has a great sense of design. I offered her no direction whatsoever; I gave her blank canvas. Color schemes, photograph selection and placement, graphic enhancements and font sizes were all left to her discretion. We think she did a great job, and I would invite you to check out her work at [www.acctla.org](http://www.acctla.org).

Finally, Sally had to present her proposed web site to our committee of attorneys. Attorneys tend to be strong-willed, demanding, and somewhat controlling. As a group, they are often disagreeable and very difficult to please. Despite the criticism directed at her work, Ms. Onstead remained professional, calm and focused. Working with the entire committee, she

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modified her proposed web site to incorporate the changes requested. The finished product has won universal praise from the members of our group.

Obviously, I am very pleased with the work Sally did for us. If I may be of further assistance to you in evaluating Sally's skills and capabilities, please do not hesitate to call me.

Very truly yours,

RONALD J. SHINGLER

RJS/ts